



FIELD WORK - Session 3

“Building a model that works”

“Your vision is where you want to be. Your model is the vehicle to get you there.” —Andy Stanley

DISCUSSION QUESTIONS:

(If you don't have a team, consider inviting a friend or colleague that would be interested in thinking through these questions with you.)

- I. Describe your current church model in a few words.

- II. Does your staff and church audience understand your model? _____

- III. Andy said, “Your current church model is perfectly designed to get the results you are currently getting.” What results are you currently getting with your model, and what results would you like to get?

- IV. In your model, how is success measured? _____

Based on your answer, are there easy, obvious, and strategic steps toward success? _____

- V. Imagine a conversation with someone who doesn't know anything about your church. How would you describe it?

What would you recommend as a first step into the life of your church?

VI. Are there programs or events at your church that are not steps toward your goal? _____
Give an example. _____

What changes can you make to your model to align with your goal?

EXERCISES:

Choose at least one of the following before the next session:

- I. Take out a napkin and draw your current model. Compare your illustrations and discuss your observations.
- II. Create a list of all the ministries in your church. Where is there overlap and redundancy? Which ones have outlasted their purpose? Do any of your ministries compete for the same volunteers and attendees?
- III. Pretend that you have to cut 50 percent of your operating budget next year. Decide which programs you would cut first.